CEO Report August 18th, 2021

From: Tammy Robinson, CEO

Facilities

On June 23rd, the two (2) Lennox Rooftop Units were replaced by technicians from Carmichael Engineering Ltd. Peterborough Crane came in and lifted the old units off the roof and lifted the new units onto the roof – the new units are Carrier brand. The parking lot was only blocked off only for a few hours, and opened up in plenty of time for our curbside service to the public.

The A/C has been connected, but the Techs will be coming back at a later date to finish the gas pipe work for the heating. The quarterly PM's were done on all RTUs as well. The filters and belts were changed out and all stats were adjusted. A number of small issues were found as well as a fan on RTU 2 that has seized. The Stat for RTU 5 (downstairs offices) went 'haywire' and has been replaced. A tech is going to see if he can run that through the install project as it runs one of the new RTUs that was just installed. Techs found RTU 7 running both heating and cooling at the same time – this RTU is the archives unit. They switched the stat from auto to cooling, and then back to auto, and it seemed to correct itself so they believe it was a stuck relay (they will continue to monitor). Town Maintenance staff found that all building stats were set differently (not sure why). They made corrections to all, and we are finding the temperature to be much more even throughout the building now.

A BAS Tech has reviewed the building's dump box situation for the HVAC. He will be providing a budget quote for replacement parts/ system. The system he is proposing is a very easy system that can be installed by the Town Maintenance department saving some costs. It is essentially a 3 part system consisting of a new stat, sensor and actuator controller. More to come on that, as this is dependent on budgets.

On June 24th, the Library parking lot lighting was retrofitted and upgraded to LED. The vegetation around the light poles in the parking lot were cut back to help disperse the light. On this same day, the "Lamp of Learning" light (located in the Library's tower), was re-bulbed and 2 new LED's were installed. Although this is working it does not produce much of a glow out of the tower (lamp). A suggestion was made by Town Maintenance staff to install more of a concentrated type light with higher output (but for now it works and it's fine).

The flag poles are complete and we are just awaiting the removal of the tree (it's located right in front of the new poles). The old garden bed has been removed, new dirt brought in, the manhole cover raised and the ground surface brought back to grade. A few finishing touches are still to come including a few plants in front of the transformer to "soften" its look from King St. The flags were raised on June 28th – make sure you pop by and have look.

On Friday July 2^{nd} we had a leak in the roof above the DVD shelving. Town Maintenance were called in immediately. The issue was dealt with on July 5^{th} – a contractor came in and sealed around the HVAC unit in question.

Library in the Media

NorthumberlandNews.com, Friday July 23rd, 2021. *Cobourg Area Libraries Are Open Again: Here's All You Need To Know*. <u>https://www.northumberlandnews.com/community-story/10441252-cobourg-area-libraries-are-open-again-here-s-all-you-need-to-know/</u>

Northumberland, The News. Saturday July 31st, 2021. *Farren Associates Support 'Loonie for the Library' Campaign in Cobourg*. <u>https://www.thepeterboroughexaminer.com/local-northumberland/life/contributed/2021/07/31/farren-associates-support-loonie-for-the-library-campaign-in-cobourg.html</u>

Today's Northumberland. Farren Associates are Loonie for the Cobourg Library. <u>https://todaysnorthumberland.ca/2021/08/03/farren-associates-are-loonie-for-the-cobourg-public-library/</u> StayHappening, Thursday August 5th, 2021. A Parade for Mrs. Perry. <u>https://stayhappening.com/e/parade-for-</u> <u>mrsperry-E2ISTU3CDHX</u>

Today's Northumberland. Long-Time Cobourg Public Library Staffer Calls it A Day. <u>https://todaysnorthumberland.ca/2021/07/29/long-time-cobourg-public-library-staffer-calls-it-a-</u> <u>day/?fbclid=IwAR0j3pMibz1IxFbfrG5RzVS6nEdqr7FB43i6DHnPe-_4Jkk7l0VJafJAf7k</u>

Northumberland 89.7 FM, Friday August 6th, 2021. Farewell to Rhonda Perry. <u>https://northumberland897.ca/news/2021/8/9/farewell-to-rhonda-perry</u>

Today's Northumberland, Saturday August 7th, 2021. *Keep Reading Library Staffer Says Upon Her Retirement.* https://todaysnorthumberland.ca/2021/08/07/keep-reading-library-staffer-says-upon-her-retirement/

Staff Retirement

Friday August 6th was Rhonda Perry's last day at the Cobourg. Rhonda has worked at CPL since 1985. Due to COVID, our celebration had to be a bit different than usual. Rhonda asked to have a parade to celebrate, and the turnout was fantastic! We all wish Rhonda the very best in her retirement.

Webinar

On June 10th, J. Gard and I attended a webinar on "Going Fine Free", hosted by Ontario Library Services. This was a panel discussion format, focusing on three key areas of the fine free decision: 1. The Business Case; 2. The Community; 3. Social Justice. The panelists identified the questions, goals, communications, successes and challenges, and performance measurement data that libraries are currently focusing on when going fine free.

Interview with NFOA

On June 15th I was interviewed by Shane Joseph of the Northumberland Festival of the Arts. The interview was done via Zoom and was released on August 4th. Here is the link to the video: <u>https://festivalofthearts.ca/2021/08/04/northumberland-art-lovers-tammy-robinson/</u>

Young Canada Works Summer Student Grant

Our student started working at the Library on Monday June 21st. This student will be working at the Library for a total of 10 weeks as a Community Program Assistant.

Canada Summer Job Student Grant

The Library was successful in receiving another student grant. This position is part-time (16 hrs/week) and runs from September 13th to December 18th. The job posting was released on Monday August 9th.

Grant – Canada Healthy Communities Initiative

We submitted a grant application on June 18th to the Canada Healthy Communities Initiative. This grant supports communities as they create and adapt public spaces to respond to ongoing needs arising from COVID-19 over the next two years. Our Library requested a total of \$38,000 to support a digital literacy program for the seniors in our community. The program is called "Boomers Reboot: Safe Socialization for Boomers and Beyond". We will know in mid-September if our application was successful.

Ontario Library Service - Tri-County Meeting

On June 21st I attend the quarterly Tri-County Meeting via Zoom. The main discussion points were: information surrounding the governments Roadmap to Recovery Plan in relation to public libraries; summer programming; curbside service; Public Library Operating Grant; followed at the end by a roundtable discussion.

Business Achievement Award

On June 22nd we received in the mail a Congratulations Letter from the Northumberland Chamber of Commerce along with a certificate, informing us that our Library was being recognized as an outstanding local business for 2020. The award is being presented to us "*In recognition of outstanding resilience, innovation and determination in the face of a global pandemic*".

Northumberland County Vaccine Clinic at the Library

On July 7th, the Library once again partnered with Northumberland County and our local Health Unit. This vaccine clinic was to offer the second dose of vaccine to those vulnerable clients of the County who received their first dose at the Library in May.

Cobourg Library Garden of Reading

On July 8th, volunteers from Northumberland Habitat for Humanity assembled the new pergola for our garden – it looks absolutely wonderful. We also recently purchased a garden bench to place inside the pergola. Both the pergola and the bench were purchased with donation funds from the Lowe Family.

Library Community Pop-up Boxes

The pop-up library box formally located on Albert Street behind the Market Building was removed a couple of months ago and has undergone repairs. It is now re-located to James J. Tracey Park, on Spencer Street near the Cobourg Horticultural Society's community gardens.

Library Community Needs Survey

In July we launched our Community Needs Survey both online and in print. The questions are geared to assist us in our planning process for the Library's 2023-2026 Strategic Plan. The survey runs until the end of August. This survey is geared mainly towards adults, and we are hopeful to launch another survey in the Fall that will specifically be for teens.

Development Charges Meeting with Town of Cobourg

On Friday August 6th, Ian Davey arranged for a meeting with Sean-Michael Stephen of Watsons to start the process of the preparation of a development charges background study which will replace the Town's current DC by-law effective January 2022. The purpose of the meeting was to outline the process and provide a list of requirements from each department. After this initial meeting, Ian will conduct follow-up meetings with each area on an individual basis.

Strategic Directions – Workplan

Strategic Direction #1 – Community Space – Goal #1 – Outdoor Space – Action #1

• Having an accessible thriving outdoor gardening space for the community (New Pergola)

Strategic Direction #2 – Community Services – Goal #3 – Annual Survey – Action #3

• Continue annual surveying (Launch of Community Needs Survey)

Strategic Direction #3 – Community Collaboration – Goal #1 – Municipalities – Action #1

• Understanding the value the Library represents (Vaccine Clinic for County clients)

Strategic Direction # 4 – Alternate Funding Sources – Goal #6 – Development Charges – Action #2

• Propose changes to Development charges By-Law in Cobourg (Member of the DC Team)

Strategic Direction #4 – Alternative Funding Sources & Support – Goal #3 – Grants

• Continue pursuing reasonable grants (Canada Healthy Initiatives Grant; CSJ Student Grant)

From: Kate Davis, Manager of Public Services

Programming:

June saw our usual wind down in our regular programming as we got ready for summer. This year, our Summer Reading programs launched on Monday June 28th and were run predominantly online, with an in-person component becoming available as we began to re-open to the public. Summer Reading really kicked in full force throughout July, with much higher uptake than we saw last year.

In an effort to maintain COVID safety protocols, we made quite a few changes to our Summer Reading Program this year. Firstly, we removed any paper reporting, to eliminate the need to keep extra paper and pencils out for the public. Patrons could log their items online on their own, or verbally to a staff member, who could log it online for them. Ballots were also done entirely online, so we didn't have to worry about managing a box or physical ballots. We also had low-touch prizes this year, instead of our usual treasure box the children would dig through. This year we added a large gumball-style machine with all of our weekly incentive prizes in plastic capsules. The capsules are re-usable and patrons have been quite good about returning them to be sanitized and re-filled.

June program numbers remained comparable to last year. We did see our usual reduction in programs to give staff time to prepare for Summer. We also had several staff away on IDEL who returned in June, so will be able to begin programming again in July. We also saw our Youth Services Specialist working on pre-setting her programming for July and August in preparation for her retirement.

Overall in June, we hosted 20 programs with a total of 622 attendees. This included the wrap up of our second virtual Mother Goose session, as well as the launch of the TD StoryWalk. This month, we also saw a virtual visit from author Krista Foss as well as several new Book Bites videos for children & families.

In July, we hosted 27 programs with a total of 1442 attendees. This included our Summer Reading Clubs for all ages.

Our Adult Summer Check-out Challenge will allow patrons to log any library materials – books, movies, games, etc. but will encourage Mystery lovers to take part in weekly challenges and will feature virtual visits from popular Mystery writers, starting with Linwood Barclay in July and continuing on with Peter Robinson in August.

The Teen Summer Reading Club has the theme "10 to try" and encourages teens to read or watch items that fall into ten different categories in order to win prizes. The hope is to introduce them to something they would not have otherwise tried.

Statistics for online programs continue to be based on program interaction – so an individual who takes a moment to click on/view/download the program material. These statistics are gathered through Facebook's analytics, which allows us to track unique users by Facebook profile, making sure we aren't counting individual interactions more than once.

Since the Summer Reading Club layout changed quite a bit this year, we've also had to adjust our stats collection. Where in previous years we counted physical visits to the library, since this year's program is partially online, we've been counting "reports" through our Beanstack platform. Reports can be made virtually, by patrons logging in from home, but also in person, as staff are logging in using the same software. We've also counted the number of physical kits handed out as our "registration" statistic, as it is possible for someone to be doing the program, but have chosen not to register with us virtually.

Adult Programs

In June, we held 3 adult programs, 3 virtual book clubs and our online genealogy/local history group. We saw a total 182 participants. In July, we held another 7 programs, for an additional 238 participants. Our adult summer check-out challenge is running online again this year, in order to limit the amount of physical contact between staff and patrons. Unfortunately, this format does not work nearly as well as in-person and we've only seen 11 participants so far this summer.

Our monthly Genealogy Resource group – the Genealogy Gurus – is up to 52 active members and has stayed there for the summer so far. We also continue to partner virtually with Community Living Northumberland to provide a weekly online book club for adults who use their services and saw 40 participants in June and 38 in July.

Upcoming in August, we're hosting our second Mystery-themed virtual author visit with Peter Robinson, and will be wrapping up with a week-long murder mystery game on social media.

Youth & Teen Programs

In June we held 15 online programs for children and an additional 1 for teens. These drew a total 440 participants/engagements. In July, with Summer Reading in full swing, we held 18 children's programs, 2 for teens, and drew a total of 1204 participants. Of these, 898 were specifically taking part in the Summer Reading Club, either through reporting or participating in our weekly online challenges.

The Children's & Teen Summer Reading Clubs launched on June 28th. As of July 31st, we handed out 95 reading kits and had 72 children registered online – a much higher continual online uptake than we saw last year.

Participants had the opportunity to report online for the beginning of the program, and were able to start reporting in person once we were open to the public again. In July, we had 619 children's Summer Reading reports recorded.

As I mentioned earlier, we hosted a TD summer Storywalk outside the Cobourg Library during July, where families could make their way around the library grounds while reading the book "The thing Lou couldn't do" by Ashley Spires. The Storywalk moves out to Bewdley during the first week of August.

Our Teen club saw a much smaller uptake this year, with only 2 participants so far. I'm hoping that reviving and expanding teen programming will be something that our new Youth Services Specialist will be able to focus on over the coming year.

Collections:

Circulation numbers are up significantly across all three branches in July, as we return to having the Library open. Browsing collections (Quick Reads, Binge Bundles, Paperback, etc) saw the largest increase, as people were once again able to come into the library and choose their materials.

We've also introduced a new collection, our Borrow and Build LEGO sets. These are bags containing 1kg of assorted LEGO (including at least one minifig per pack) that patrons can check out for three weeks. These items are loaned by weight, and were created out of the large amount of programming LEGO that we had available, but were unable to use for in-person programming during COVID. We currently have 12 of these sets available across all three branches.

Circulation of our Telescopes had also picked up again over the past month. Both did need to be serviced after their years of use so far, but Dortwood Observatory was able to come up and get them cleaned and tuned up for us.

Partnerships:

The Northumberland Eats program, now run through the Northumberland United Way, continues to be offered at our curbside window.

Dortwood observatory continues to be a great support for our Loan-a-scope program, coming out recently to clean and tune up our two telescopes so that they can continue to be leant out to patrons.

Staffing:

Since our last Board meeting, all of our staff who were away on IDEL have returned to work. We currently have one staff member who remains off on long-term medical leave. One of our student pages will also be leaving the library at the end of August to pursue post-secondary schooling, so we're currently in the process of hiring for that position.

We were also successful in securing a Canada Summer Jobs grant student, who will be starting in September and are in the process of hiring for that role as well.

As of August 6th, our long-time Youth Services Specialist, Rhonda Perry, also retired from the library and we'll be looking to fill her role very soon.

Strategic Direction #2 – Community Services - Programs

- Virtual programming continued into the summer, featuring new author visits, book talk videos, tutorials and passive activities. Virtual Programming is likely to remain a large par of our line-up for the foreseeable future, although we've moved to a slightly more hybridized version of programming for the Summer Reading Club.
- Summer Reading Clubs launched at all locations on June 28th.

From: Heather Viscount, Manager of Support Services

Cobourg Curbside and Visitor Stats

- Library closed to the public for browsing for the entire month of June; Opened Monday, July 5th
- **1,863** curbside visits in June open 29 days, 184 hours
- 1,416 curbside visits in July open 25 days, 167 hours
- Average pick-ups per day in Cobourg:
 - o 64 per day in June (down 2 from May) ; 54 per day in July
 - o **10 per hour** in June (down 1 from May) ; **8 per hour** in July
- July Door count (in-person visitors) 5099

Technology

• Added "quick search" displays to our Enterprise catalogue, allows patrons to quickly access additional information for a title (if available) – may include: Summary, About the Author, Reading Level, Professional Reviews and more.

Special Collections

- LEGO Borrow and Build sets NEW collection 6 loans in July
- Ontario Parking Permit Kits 8 loans in June, 10 loans in July
- <u>Binge Bundles</u> **29** Bundles borrowed in June ; **91** in July
- Telescopes 2 loans in June; 5 loans in July

Health & Safety

• In August, our Joint Health & Safety Team will be providing frozen treats for staff

Technical Services

- Our Technical Services staff catalogued and processed **194** donated items in June & July
- **174** new items were added to the collection, and **615** items were deleted over the last 2 months.

Marketing and Promotion

- Created new colour-coded signage for the end-of-shelving bays for Adult, YA and Junior collections. Thank you to Jocelyn for laminating and installing each one.
- Updated the display for the TV monitor to showcase Library resources
- Continuously updating our Library webpage, especially our main page with new highlighted content
- Added our July & August program information to the <u>online calendar</u>, the <u>Adults & Teens</u> page and the <u>Children</u> <u>& Families</u> page
- Posted lists of <u>new items</u> to the webpage
- The July e-Newsletter was delivered July 1st to 286 subscribers (up 16)
- The August e-Newsletter was delivered August 1st to 816 subscribers (up 530)
- The majority of this increase can be attributed to the fact that patrons who completed our survey could opt-in to subscribe to the newsletter.
- If you would like to receive these updates each month, <u>subscribe</u> to "Programs at the Cobourg Library" and any of our other monthly e-newsletters!

Stat Highlights for June & July 2021

- New memberships **29** in June; **106** in July
- Online Database Use 15,928 in June; 15,049 in July
- 8,157 items were returned in July
- App Usage 69 new users in June; 50 in July 10,141 page views in June; 10,840 in July.

Genealogy Gurus

- Each week, our Gurus will post a new genealogical tidbit, historical resource, photo or database and hope our members will respond with their thoughts or some interesting resources to share of their own. <u>Join the</u> <u>conversation</u>!
- Our Group currently has 52 members (up 1)

Rotary Room, Work Room and Retirement Homes Stats

• No usage to report due to Covid

OverDrive Update

- 3,526 items borrowed in June, by 601 patrons, including 17 new patrons
- **3,591** items borrowed in July, by 578 patrons, including 17 new patrons

Workplan Progress

Strategic Direction #2 – Community Services – Goal #1: Collections

New Collection – LEGO Borrow and Build Sets

Strategic Direction #2 - Community Services - Goal #2: Programs

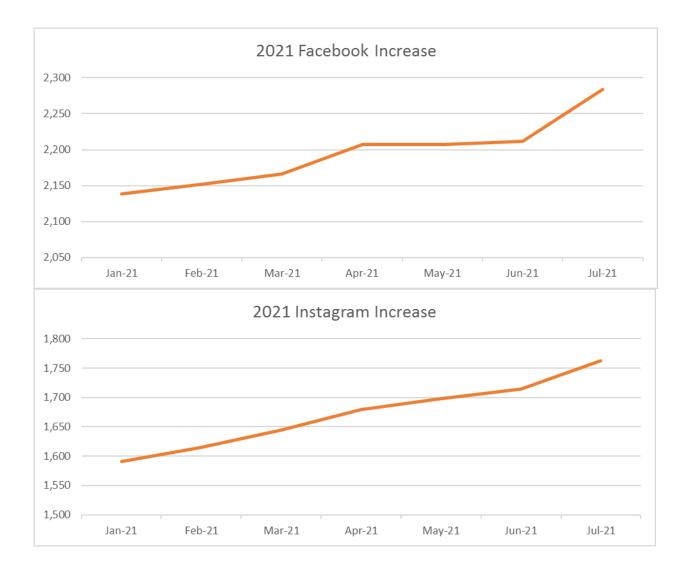
• Continuing with updated Facebook program – Genealogy Gurus

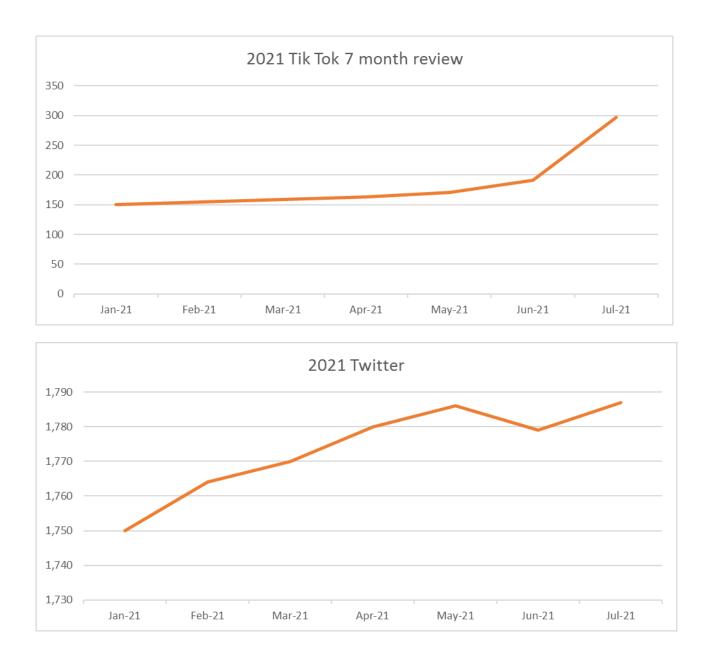
Strategic Direction #2 – Community Services – Goal #5: Marketing and Promotion

- Created new colour-coded signage
- Updated the display for the TV monitor
- Created and delivered the Monthly Program Update Newsletter
- Added virtual program information to both our Adult & Teen and Children & Families webpages
- Added programming information to our online calendar

From: Rachel Spence, Community Engagement Assistant

Platform	Early June	Early July
Facebook Followers	2,212	2,284
Instagram Followers	1,714	1,763
Twitter Followers	1,779	1,787
TikTok Followers	191	297
Tik Tok Likes	2,734	3,151
YouTube Subscribers	18	18





SOCIAL MEDIA AND CONTENT CREATION

- Constantly reviewing community content to share
- Responding to all inquiries across all platforms
- Having our student create TikTok content this summer so that we can increase our following
- Scheduling all July content across each platform and caption-writing
- Sharing to our Instagram stories every-day.
- Engaging across each platform every-day.
- Creating content outside of the content created by staff that helps relay updates.
- Updating Facebook and Twitter covers.

COMMUNITY ENGAGEMENT

- ✓ Community Interviews and Promotions:
 - o 89.7FM Radio interview with Kevin at Northumberland 89.7
 - Just Brew It: Posters on their screens
- ✓ **Partnerships**:
 - **Cobourg DBIA:** Participated in Paddleboard Visual Art Walk and our board was featured in the Let's Talk Books window. Northumberland Tourism featured it on Instagram.

- **89.7FM** Radio Show for July
- Dortwood Observatory Arranged to hold Saturday, August 21st event outside on our property for families to attend and look at the Sun, safely.
- **Film Access Northumberland** Ongoing communications to arrange for us to be a drop-off point for art involved in their Murdoch Mysteries giveaway.
- **Habitat for Humanity** Photos of the pergola being put together, welcomed them and ensured that we thanked them publicly on social media.
- **Just Brew It**: Created posters for Glenn at his request; Edits to posters because he wanted Marc's logo added (5 mins); Meeting with G. Keeling, M. Cowin and T. Robinson about possible fundraising event; Emailed Glenn and Marc with our ideas; Created and emailed our August promotions.
- Fishers Foodland Cobourg Spoke with owner on July 12th and confirmed that they will donate 1 cookie lovers bliss pack each week for 8 weeks towards our Mini Book and Bake Sale.
- **Period Promise Northumberland** We continue to be a distribution and drop off point. Products are moving steadily now that our doors are open.
- **Farren Associates**: Offered to be a donation point using their security box outside. Whatever was matched, they doubled totalling an astounding \$1,032 within less than 2 months.
- Let's Talk Books: Continuing partnership with our WishList on their website.

COMMUNITY SUPPORT

- Attended the Cobourg Ecology Garden 25th Anniversary.Added photos to Instagram story.
- Attended the unveiling of Rick Beaver's land acknowledgement at The Sifton Cook Heritage Museum. Added photos to Instagram Story

PRESS

- <u>https://www.thestar.com/local-northumberland/life/2021/07/10/a-special-thank-you-northumberland-helps-with-period-poverty.html</u>
- <u>https://www.northumberlandnews.com/community-story/10441252-cobourg-area-libraries-are-open-again-here-s-all-you-need-to-know/?fbclid=IwAR2ZXOZvBTMjkIMwZBPfJ2FJgZ9Y_Gwpfl1TDzg5K5Unt3iTIc4CKtKO9cg</u>

ADMINISTRATIVE

- Managing task lists and overview of tasks by our summer student, A. Al-Ali
- Review, commentary and assistance with our 2020 Annual Report video
- Assisting with Rhonda Perry's retirement parade and "messages for Mrs. Perry" campaign
- Payroll creation

FUNDRAISING & OUTREACH

- LOONIE FOR THE LIBRARY CAMPAIGN:
- We're currently at close to \$2,500 raised.
- **COBOURG BUY AND SELL PLUS**: A. Bureau took a loonie donation jar I created to keep at Cobourg Buy and Sell Plus and has already collected over \$100
- FARREN ASSOCIATES: Sharing A. Bureau's photo with the donation jar, launched C. and T. Farren of Farren Associates to reach out to us to put up a sign above their secure tax drop box where people can donate and they'll match all donations to them. Created sign, laminated and delivered to them same-day (Thurs. June 24) and they raised \$1,032 total by late July.
- **JUST BREW IT**: Offered to have a fundraising jar at their cookie and coffee counter; dropped off by volunteer who lives close to them.

- MINI BOOK & BAKESALE:
- Every Friday from 11:00 a.m. to 1:00 p.m. in our West Yard
- Contacted Foodland and had 1 tray of cookies donated each week at no cost.
- A. Bureau of Cobourg Buy and Sell Plus has donated 2 Jersey's to giveaway for any donation made.
- (July 9th): 69 attendees and \$347.30
- (July 16th): 56 attendees and \$226.50
- (July 23rd): 33 attendees and \$141.70
- FARMERS MARKET (July 10th) 250 people reached and \$226.10 raised in funds

VOLUNTEERS

- ✓ Garden Volunteers This program basically manages itself at this point since I have 3 dedicated volunteers.
- ✓ Youth Knitting Project We now have 3 active teen volunteers.
- Home Services to Retirement Homes Started the program again with our volunteer, K. Beaver-MacLeod spearheading this with his monthly deliveries to Legion Village, Golden Plough, Palisade Gardens and soon to be, Extendicare Cobourg. All parties involved had to sign Letter of Understandings confirming their approval of involvement during the pandemic. Our volunteer was provide with PPE.
- ✓ Home Services to Homebound Patrons Started this program again with the help of our volunteers. Contacted all patrons and volunteers who were once involved to confirm whether they're still interested. We have 3 active matches who are delivering and at least 5 volunteers waiting to be paired with someone in need. All active volunteers signed a Letter of Understanding and were provided with PPE.

STRATEGIC PLAN GOALS HIT

Direction #2 (Community Service; Social Media, Volunteers)

- Volunteers: We're still utilizing our volunteers to completely take care of the garden on an ongoing basis.
- Community Service: Period products being offered, sharing of our garden items, cooling centre during the summer now that we're open and our home service program is finally able to run again.
- Social Media: Using every platform available to us to relay events, community updates and more. Our platforms have steadily increased.

Direction #3 (Community Collaboration; Value Library Brings; Cost Centre to Value Creator)

- Value Library Brings: Farmer's Market and Mini Book Sales provide us with a way to connect in real life with our patrons and chat about the different things we're offering.
- Community Collaboration (see Partnerships above)

Direction #4 (Alternative Funding Sources)

- Loonie for the Library Campaign
- Donations via Farren Associates, Cobourg Buy and Sell Plus and Just Brew It
- Holding Mini Book and Bake Sale each Friday
- Attending at Farmer's Market to hold a pop up Book Sale once a month