## Fleet Lifespan Overview

#### Observations:

- 1. The cost of maintenance and repairs between 2015-2021 is equal to 65% of the fleet resale value. Most vehicles have a remaining service life 7-9 years, which may further impact the maintenance / repair to resale ratio.
- 2. The data below does not take into account vendor markups over time, or adjustments to resale value that may apply due to vehicle type and maintenance.

| Fleet Unit<br>Number | item           | Year | His | storical Vehicle<br>Cost | *Ass | Resale Value* suming the asset is th 20% at the end of its service life | ı  | Replacement<br>Value | Replacement<br>Date<br>as per By-law<br>Schedule | Recommended<br>Replacement<br>Date | Years of Service Life* *Service life is the amount of time that the vehicle can render service to the community | Remaining Years<br>of Service Life | Remaining<br>Recommended<br>Years of<br>Service Life | uary 2015 to<br>June 2021<br>ntenance Cost |
|----------------------|----------------|------|-----|--------------------------|------|---|----|----------------------|--|------------------------------------|---|------------------------------------|--|--|
| P-371                | Pumper         | 2012 | \$  | 605,135.71               | \$   | 121,027.14  | \$ | 950,000.00           | 2028   | 2028                               | 18  | 7                                  | 7  | \$<br>67,080.44                            |
| P-372                | Pumper         | 2010 | \$  | 475,130.98               | \$   | 95,026.20   | \$ | 800,000.00           | 2028   | 2021/2022                          | 18  | 7                                  | 0/1  | \$<br>129,211.60                           |
| P-373                | Pumper         | 2013 | \$  | 193,980.86               | \$   | 38,796.17   | \$ | 750,000.00           | 2031   | 2030                               | 18  | 9                                  | 9  | \$<br>39,328.98                            |
| R-391                | Command Rescue | 2010 | \$  | 302,900.00               | \$   | 60,580.00   | \$ | 600,000.00           | 2028   | 2032                               | 18  | 7                                  | 11   | \$<br>21,361.74                            |
| A-394                | Aerial         | 2005 | \$  | 823,888.00               | \$   | 164,777.60  | \$ | 1,500,000.00         | 2023   | 2023                               | 18  | 2                                  | 2  | \$<br>76,076.75                            |
| M-396                | Mobile         | 2011 | \$  | 40,133.00                | \$   | 8,026.60  | \$ | 65,000.00            | 2020   | 2023                               | 9   | -1                                 | 2  | \$<br>13,764.01                            |
| M-398                | Mobile         | 2014 | \$  | 29,349.00                | \$   | 5,869.80  | \$ | 45,000.00            | 2023   | 2023                               | 9   | 2                                  | 2  | \$<br>5,975.46                             |
| M-399                | Mobile         | 2010 | \$  | 26,681.72                | \$   | 5,336.34  | \$ | 45,000.00            | 2019   | 2021                               | 9   | -2                                 | 0  | \$<br>5,385.44                             |
|                      |                |      | \$  | 2,497,199.27             | \$   | 499,439.85  | \$ | 4,755,000.00         |  | •                                  | •   | •                                  |  | \$<br>358,184.42                           |

### VALUATION CALCULATIONS & SUMMARY

Below is a summary of calculations that help to estimate the fleet's service life and value over time.

| Fleet Unit Number | Histo | rical Vehicle Cost | Replacement<br>Value | Replacement Value<br>Increase | ,  | Maintenance & Repair<br>Costs<br>January 1, 2015<br>to June 30, 2021 | % Total Maintenance &<br>Repair Cost<br>January 1, 2015<br>to June 30, 2021 |
|-------------------|-------|--------------------|----------------------|-------------------------------|----|--|---|
| P-371             | \$    | 605,135.71         | \$<br>950,000.00     | 57%                           | \$ | 67,080.44  | 11%   |
| P-372             | \$    | 475,130.98         | \$<br>800,000.00     | 68%                           | \$ | 129,211.60   | 27%   |
| P-373             | \$    | 193,980.86         | \$<br>750,000.00     | 287%                          | \$ | 39,328.98  | 20%   |
| R-391             | \$    | 302,900.00         | \$<br>600,000.00     | 98%                           | \$ | 21,361.74  | 7%  |
| A-394             | \$    | 823,888.00         | \$<br>1,500,000.00   | 82%                           | \$ | 76,076.75  | 9%  |
| M-396             | \$    | 40,133.00          | \$<br>65,000.00      | 62%                           | \$ | 13,764.01  | 34%   |
| M-398             | \$    | 29,349.00          | \$<br>45,000.00      | 53%                           | \$ | 5,975.46   | 20%   |
| M-399             | \$    | 26,681.72          | \$<br>45,000.00      | 69%                           | \$ | 5,385.44   | 20%   |
| •                 | \$    | 2,497,199.27       | \$<br>4,755,000.00   | 97%                           | \$ | 358,184.42   | 19%   |

| Fleet Unit Number | Years of Service Life | Years of Remaining<br>Service Life | % Remaining Service Life | Years of Remaining<br>Recommended Years of<br>Service Life | % Remaining<br>Recommended Service Life |
|-------------------|-----------------------|------------------------------------|--------------------------|--|---|
| P-371             | 18                    | 7                                  | 39%                      | 7  | 39%                                     |
| P-372             | 18                    | 7                                  | 39%                      | 0/1  | 6%                                      |
| P-373             | 18                    | 9                                  | 50%                      | 9  | 50%                                     |
| R-391             | 18                    | 7                                  | 39%                      | 11   | 61%                                     |
| A-394             | 18                    | 2                                  | 11%                      | 2  | 11%                                     |
| M-396             | 9                     | -1                                 | -11%                     | 2  | 22%                                     |
| M-398             | 9                     | 2                                  | 22%                      | 2  | 22%                                     |
| M-399             | 9                     | -2                                 | -22%                     | 0  | 0%                                      |
|                   | 117                   | 31                                 | 21%                      | 32/33  | 26%                                     |

| Fleet Unit Number | Avg Yearly Cost for<br>enance & Repairs | ar Avg Yearly Cost for intenance & Repairs | Annual Maintenance &<br>Repair Cost<br>(up to June 30, 2021) | R<br>Ba | Estimated Costs for laintenance and Repairs for Remaining stecommended Years of Service Life seed on avg. annual maintenance ts, plus 3.6% inflation/contingency |   |
|-------------------|---|--|--|---------|--|---|
| P-371             | \$<br>4,429.29                          | \$<br>10,679.15                            | \$<br>9,582.92   | \$      | 67,080.48  |   |
| P-372             | \$<br>16,062.73                         | \$<br>15,758.42                            | \$<br>18,458.80  | \$      | 18,458.84  |   |
| P-373             | \$<br>4,189.56                          | \$<br>5,975.23                             | \$<br>5,618.43   | \$      | 50,565.87  |   |
| R-391             | \$<br>3,486.32                          | \$<br>3,461.81                             | \$<br>3,051.68   | \$      | 33,568.48  |   |
| A-394             | \$<br>9,222.45                          | \$<br>11,358.61                            | \$<br>10,868.11  | \$      | 21,736.25  |   |
| M-396             | \$<br>2,919.05                          | \$<br>2,269.75                             | \$<br>1,966.29   | \$      | 3,932.61   |   |
| M-398             | \$<br>1,293.09                          | \$<br>995.91                               | \$<br>853.64   | \$      | 1,707.31   |   |
| M-399             | \$<br>1,317.47                          | \$<br>897.57                               | \$<br>769.35   | \$      | 769.38   | Although this vehicle is recommended for immediate replacement, 1 year has been added as a placeholder to populate the estimated cost to repair for another year beyond its service life. |
|                   | \$<br>42,919.97                         | \$<br>51,396.44                            | \$<br>51,169.20  | \$      | 197,819.22   | -   |

| Fleet Unit Number | Assuming |            |    | Annual Straight Line  Depreciation  Depreciation  Depreciation Sirest Year  Depreciation is based on initial vehicle cost, resale value, and the number of periods/years over which the vehicle is depreciated |               | 1 Year | 1 Year after<br>5 Years |            |    |      | Sum of Yearly<br>epreciation after<br>10 Years | % of Depreciation after 10 Years |       | Sum of Yearly<br>epreciation after<br>18 Years | % of Depreciation<br>after<br>18 Years |  |
|-------------------|----------|------------|----|--|---------------|--------|-------------------------|------------|----|------|--|----------------------------------|-------|--|--|--|
| P-371             | \$       | 121,027.14 | \$ | 26,894.92  | \$ 50,958.80  | 89     | % \$                    | 39,634.62  | 79 | %    | \$25,479.40                                    |                                  | 4%    | \$2,831.04                                     |  |  |
| P-372             | \$       | 95,026.20  | \$ | 21,116.93  | \$ 40,011.03  | 85     | % \$                    | 31,119.69  | 79 | % \$ | 20,005.51                                      |                                  | 4% \$ | 2,222.83                                       |  |  |
| P-373             | \$       | 38,796.17  | \$ | 8,621.37   | \$ 16,335.23  | 89     | % \$                    | 12,705.18  | 79 | %\$  | 8,167.62                                       |                                  | 4% \$ | 907.51   |  |  |
| R-391             | \$       | 60,580.00  | \$ | 13,462.22  | \$ 25,507.37  | 85     | % \$                    | 19,839.06  | 79 | % \$ | 12,753.68                                      |                                  | 4% \$ | 1,417.08                                       |  |  |
| A-394             | \$       | 164,777.60 | \$ | 36,617.24  | \$ 69,380.04  | 85     | % \$                    | 53,962.25  | 79 | % \$ | 34,690.02                                      |                                  | 4% \$ | 3,854.45                                       |  |  |
| M-396             | \$       | 8,026.60   | \$ | 3,567.38   | \$ 6,421.28   | 169    | % \$                    | 3,567.38   | 99 | %    | \$713.48                                       |                                  | 2% \$ |  |  |  |
| M-398             | \$       | 5,869.80   | \$ | 2,608.80   | \$ 4,695.84   | 169    | % \$                    | 2,608.80   | 99 | % \$ | 521.76   |                                  | 2% \$ | -  |  |  |
| M-399             | \$       | 5,336.34   | \$ | 2,371.71   | \$ 4,269.08   | 169    | % \$                    | 2,371.71   | 99 | % \$ | 474.34   |                                  | 2% \$ | -  |  |  |
|                   | \$       | 499,439.85 | \$ | 115,260.58   | \$ 217,578.66 | 119    | % \$                    | 165,808.69 | 79 | % \$ | 102,805.81                                     |                                  | 3% \$ | 11,232.91                                      |  |  |

| Fleet Unit Number | Estir | nated Annual Cost of<br>Depreciation | Estimated Annual Rate of<br>Depreciation |
|-------------------|-------|--------------------------------------|--|
| P-371             | \$    | 26,894.92                            | 4%                                       |
| P-372             | \$    | 21,116.93                            | 4%                                       |
| P-373             | \$    | 8,621.37                             | 4%                                       |
| R-391             | \$    | 13,462.22                            | 4%                                       |
| A-394             | \$    | 36,617.24                            | 4%                                       |
| M-396             | \$    | 3,567.38                             | 9%                                       |
| M-398             | \$    | 2,608.80                             | 9%                                       |
| M-399             | \$    | 2,371.71                             | 9%                                       |
|                   | \$    | 115,260.58                           | 49%                                      |

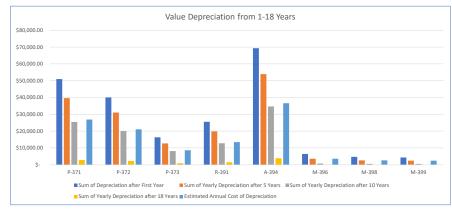
## Fleet Value

Over time, statistics show that the cost for replacing a fire rescue vehicle at the end of its service life has increased substantially since its original purchase date. It can be predicted that the earlier a vehicle is replaced, the greater its resale value. Therefore, a higher resale value will have a more meaningful impact for offsetting the cost of replacement. In addition and similar to the effect on personal vehicles, the costs of repair and maintenance on a fire rescue vehicle that is at, or near, its end of service life will occur more frequently and will cause further depreciation (and likely within an accelerated time frame).

| Fleet Unit<br>Number | Hi | storical Vehicle<br>Cost | Replacement<br>Value | Resale Value<br>Assuming the vehicle is<br>worth 20% at the end of<br>its service life |            |  |  |  |
|----------------------|----|--------------------------|----------------------|--|------------|--|--|--|
| P-371                | \$ | 605,135.71               | \$<br>950,000.00     | \$   | 121,027.14 |  |  |  |
| P-372                | \$ | 475,130.98               | \$<br>800,000.00     | \$   | 95,026.20  |  |  |  |
| P-373                | \$ | 193,980.86               | \$<br>750,000.00     | \$   | 38,796.17  |  |  |  |
| R-391                | \$ | 302,900.00               | \$<br>600,000.00     | \$   | 60,580.00  |  |  |  |
| A-394                | \$ | 823,888.00               | \$<br>1,500,000.00   | \$   | 164,777.60 |  |  |  |
| M-396                | \$ | 40,133.00                | \$<br>65,000.00      | \$   | 8,026.60   |  |  |  |
| M-398                | \$ | 29,349.00                | \$<br>45,000.00      | \$   | 5,869.80   |  |  |  |
| M-399                | \$ | 26,681.72                | \$<br>45,000.00      | \$   | 5,336.34   |  |  |  |

| Fleet Unit<br>Number | Sum of<br>Depreciation after I<br>First Year |           | Sum of Yearly<br>Depreciation after<br>5 Years |           | Sum of Yearly<br>Depreciation after<br>10 Years |           | Sum of Yearly<br>epreciation after<br>18 Years | Es | timated Annual<br>Cost of<br>Depreciation |
|----------------------|--|-----------|--|-----------|---|-----------|--|----|---|
| P-371                | \$   | 50,958.80 | \$   | 39,634.62 | \$  | 25,479.40 | \$<br>2,831.04                                 | \$ | 26,894.92                                 |
| P-372                | \$   | 40,011.03 | \$   | 31,119.69 | \$  | 20,005.51 | \$<br>2,222.83                                 | \$ | 21,116.93                                 |
| P-373                | \$   | 16,335.23 | \$   | 12,705.18 | \$  | 8,167.62  | \$<br>907.51                                   | \$ | 8,621.37                                  |
| R-391                | \$   | 25,507.37 | \$   | 19,839.06 | \$  | 12,753.68 | \$<br>1,417.08                                 | \$ | 13,462.22                                 |
| A-394                | \$   | 69,380.04 | \$   | 53,962.25 | \$  | 34,690.02 | \$<br>3,854.45                                 | \$ | 36,617.24                                 |
| M-396                | \$   | 6,421.28  | \$   | 3,567.38  | \$  | 713.48    | \$<br>-  | \$ | 3,567.38                                  |
| M-398                | \$   | 4,695.84  | \$   | 2,608.80  | \$  | 521.76    | \$<br>-  | \$ | 2,608.80                                  |
| M-399                | \$   | 4,269.08  | \$   | 2,371.71  | \$  | 474.34    | \$<br>-  | \$ | 2,371.71                                  |



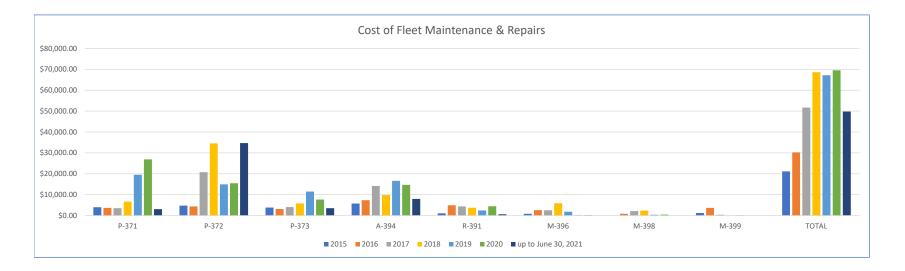


# **Total Cost for Fleet Maintenance & Repairs**

The figures below represent the cost of maintenance and repairs to fleet vehicles, however they do not take into account the costs associated with technological life and economic life. Technological life considers obsolescence compared with a new vehicle that's built using today's technology in manufacturing, safety and operational aspects, such as fuel efficiency. Economic life refers to the effect that the vehicle's maintenance, testing and downtime have on the department's capital and operating budgets. Similar to personal vehicles, as the age of the fleet increases, it can be predicted that the costs associated with maintenance and repairs will become more frequent, while the value gained through technological and economical life diminishes.

| Year                | P-371       | P-372        | P-373       | A-394       | R-391       | M-396       | M-398      | M-399      | TOTAL        |
|---------------------|-------------|--------------|-------------|-------------|-------------|-------------|------------|------------|--------------|
| 2015                | \$3,939.40  | \$4,689.19   | \$3,775.10  | \$5,687.03  | \$1,009.98  | \$809.01    | \$0.00     | \$1,210.95 | \$21,120.66  |
| 2016                | \$3,634.41  | \$4,323.38   | \$3,131.31  | \$7,285.11  | \$4,888.03  | \$2,573.68  | \$782.68   | \$3,648.75 | \$30,267.35  |
| 2017                | \$3,515.40  | \$20,733.62  | \$4,037.89  | \$14,170.00 | \$4,331.85  | \$2,459.22  | \$2,088.86 | \$344.05   | \$51,680.89  |
| 2018                | \$6,627.96  | \$34,504.71  | \$5,813.94  | \$9,747.67  | \$3,715.43  | \$5,834.30  | \$2,300.82 | \$66.14    | \$68,610.97  |
| 2019                | \$19,500.68 | \$14,869.08  | \$11,464.86 | \$16,596.12 | \$2,385.07  | \$1,830.34  | \$382.07   | \$115.55   | \$67,143.77  |
| 2020                | \$26,857.04 | \$15,430.54  | \$7,628.29  | \$14,665.71 | \$4,440.47  | \$111.94    | \$421.03   | \$0.00     | \$69,555.02  |
| up to June 30, 2021 | \$3,005.55  | \$34,661.08  | \$3,477.59  | \$7,925.11  | \$590.91    | \$145.52    | \$0.00     | \$0.00     | \$49,805.76  |
| Total Cost for      | \$67.080.44 | \$129,211,60 | \$39.328.98 | \$76.076.75 | \$21.361.74 | \$13,764,01 | \$5.975.46 | \$5,385,44 | \$358.184.42 |

Maintenance & Repairs January 1, 2015 to June 30, 2021



#### Fleet Service Life & Maintenance

The Cobourg Fire Department's fleet service life is currently positioned at, or below its half-life threshold. The result of this is that in order to keep these vehicles in prime condition and ready to respond to emergencies, they are subject to an average increase in the cost of maintenance and repairs within the last 6 years.

| Fleet Unit<br>Number | Years of Service<br>Life | Years of<br>Remaining Service<br>Life | Remaining<br>Recommended<br>Years of<br>Service Life |
|----------------------|--------------------------|---------------------------------------|--|
| P-371                | 18                       | 7                                     | 7  |
| P-372                | 18                       | 7                                     | 1  |
| P-373                | 18                       | 9                                     | 9  |
| R-391                | 18                       | 7                                     | 11   |
| A-394                | 18                       | 2                                     | 2  |
| M-396                | 9                        | -1                                    | 2  |
| M-398                | 9                        | 2                                     | 2  |
| M-399                | 9                        | -2                                    | 0  |
|                      |                          | 31                                    | 34   |

| Fleet Unit<br>Number | for M | g Annual Cost 4 Year Avg Yearly<br>Maintenance & Cost for<br>Repairs Maintenance &<br>Repairs |    |           | 6 Year Avg Yearly<br>Cost for<br>Maintenance &<br>Repairs |    | Forecasted Avg Costs<br>for Maintenance & Repairs in Remaining<br>Recommended Years of Service Life |
|----------------------|-------|---|----|-----------|---|----|---|
| P-371                | \$    | 9,582.92  | \$ | 4,429.29  | \$<br>10,679.15   | \$ | 67,080.48 over 7 years (or approx. \$9,582.93/remaining years)                                      |
| P-372                | \$    | 18,458.80   | \$ | 16,062.73 | \$<br>15,758.42   | \$ | 18,458.84 over 1 year   |
| P-373                | \$    | 5,618.43  | \$ | 4,189.56  | \$<br>5,975.23  | \$ | 50,565.87 over 9 years (or approx. \$5,618.43/remaining years)                                      |
| R-391                | \$    | 3,051.68  | \$ | 3,486.32  | \$<br>3,461.81  | \$ | 33,568.48 over 11 years (or approx. \$3,051.68/remaining years)                                     |
| A-394                | \$    | 10,868.11   | \$ | 9,222.45  | \$<br>11,358.61   | \$ | 21,736.25 over 2 years (or approx. \$10,868.13/remaining years)                                     |
| M-396                | \$    | 1,966.29  | \$ | 2,919.05  | \$<br>2,269.75  | \$ | 3,932.61 over 2 years (or approx. \$1,966.31/remaining years)                                       |
| M-398                | \$    | 853.64  | \$ | 1,293.09  | \$<br>995.91  | \$ | 1,707.31 over 2 years (or approx. \$853.66/remaining years)   |
| M-399                | \$    | 769.35  | \$ | 1,317.47  | \$<br>897.57  | \$ | 769.38 over 1 year  |
|                      | \$    | 51.169.20   | \$ | 42.919.97 | \$<br>51.396.44   | Ś  | 197.819.22  |

