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**Sent:** Thursday, April 15, 2021 9:18 AM

**To:** Smith, Judy <[smithj@northumberland.ca](mailto:smithj@northumberland.ca)>

**Subject:** RE: Cost for EV chargers can be postponed to the 2022 budget

**CAUTION:** External E-Mail

Hi Judy,

Cobourg's price was \$1,650/port, so the total cost per year is \$13,200

You are correct, that price includes charger, installation, maintenance, software, remote support/call center, and signage.

It does not include electricity. We would connect the chargers to the panel in the nearest municipal building, so electricity costs would be added to their existing bill.

However, the electricity costs would be more than recovered by the price charged to drivers to use the chargers.

The NRCan program only covers 50% of the capital cost up to \$5,000/port. So it seems like there was a misunderstanding: the program does not cover the cost of the install and chargers completely. Ivy is putting up substantial capital upfront, the annual fee might appear high, but it's because we have to service the chargers, pay for software licenses and most significantly recover the cost of installation that we paid for upfront.

I hope this helps!

Nick